

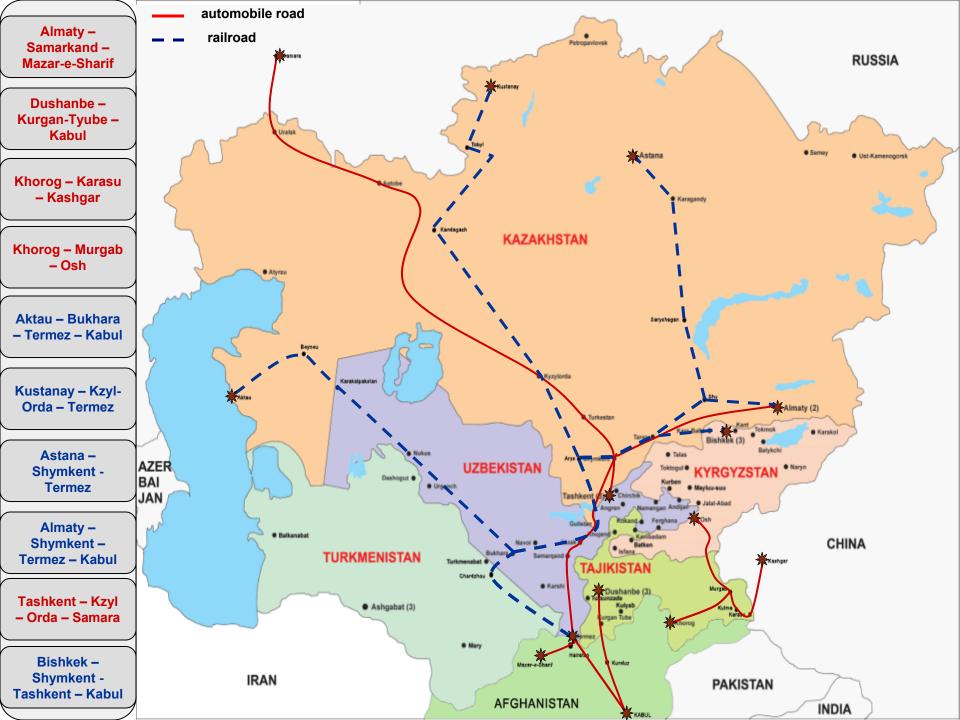


Trade Facilitation and Investment Project

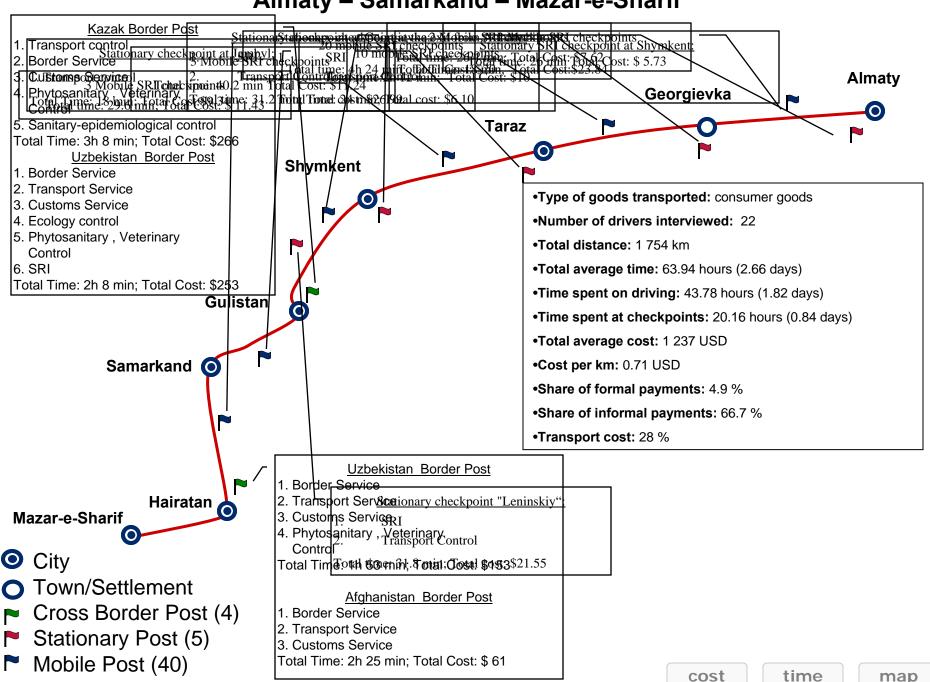
Cost to Market Study: Afghan trade

March 2006

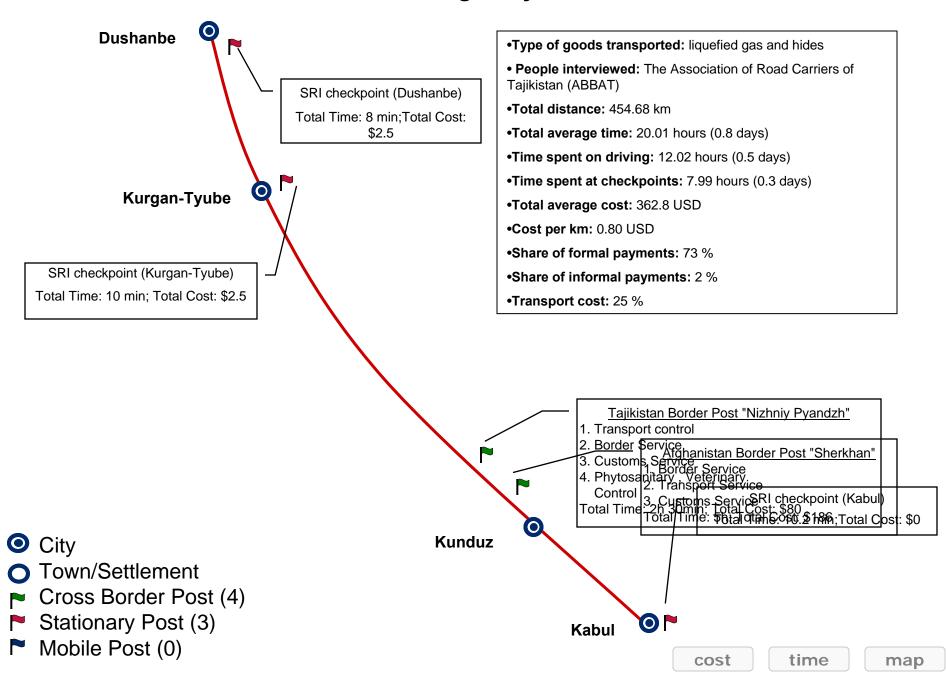




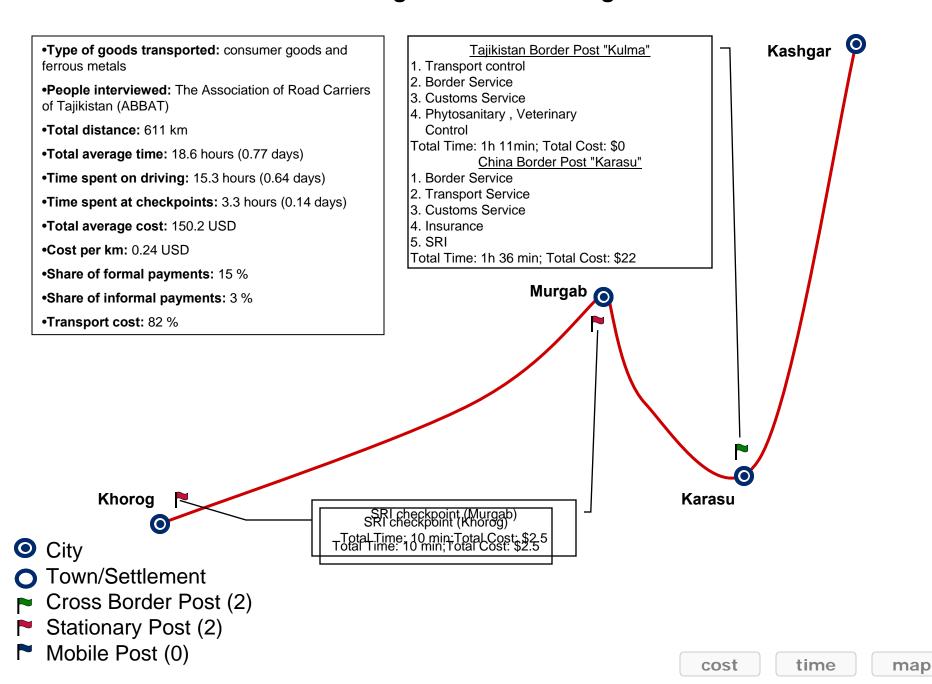
Almaty - Samarkand - Mazar-e-Sharif



Dushanbe – Kurgan-Tyube – Kabul



Khorog - Karasu - Kashgar



Khorog - Murgab - Osh

•Type of goods transported: coal, fuel, milk, flour (from KG to TJ), passengers (from TJ to KG)

•Number of drivers interviewed: The Association of Road Carriers of Tajikistan (ABBAT)

•Total distance: 704 km

•Total average time: 21.38 hours (0.89 days)

•Time spent on driving: 17.61 hours (0.73 days)

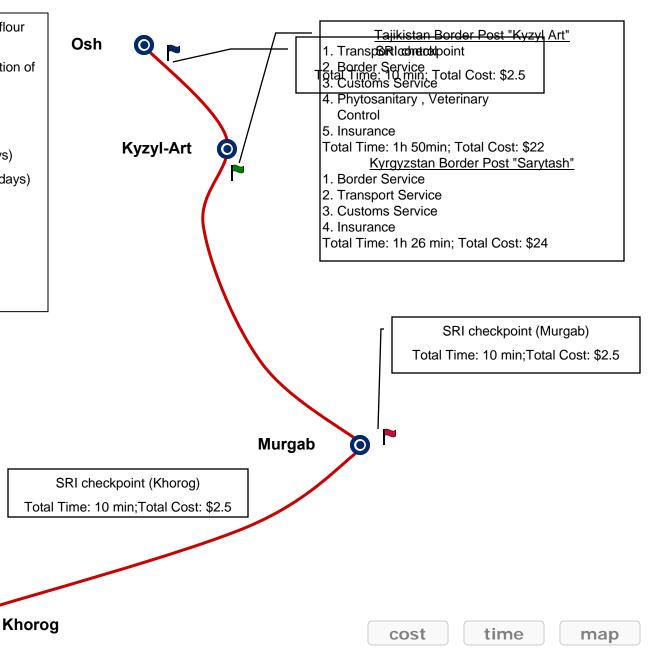
•Time spent at checkpoints: 3.77 hours (0.16days)

•Total average cost: 195.3 USD

•Cost per km: 0.28 USD

•Share of formal payments: 24 %•Share of informal payments: 4 %

•Transport cost: 72 %





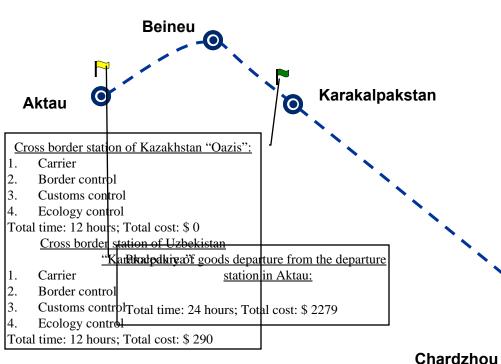
Town/Settlement

Cross Border Post (2)

Stationary Post (2)

Mobile Post (1)

Aktau – Bukhara – Termez – Kabul



Cross border station of Uzbekistan "Nishan":

1. Carrier

2. Border control
3. Carrier
3. Border control
4. Cobst warstrastation of gozdeskistan railcars to
Customs control
4. Customs control
5. Customs control
6. Customs control
7. Customs control
7. Carrier
8. Customs control
9. Customs control
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1. Carrier
1. Ca

•Type of goods transported: iron and steel scrap
•Number of companies interviewed: 5
•Total distance: 2 512 km
•Total average time: 16.33 days

•Total time spent on rail and road transportation : 9.80 days

•Total time spent at stations and checkpoints: 6.53 days

•Total average cost: 7 306 USD

•Cost per km: 2.9 USD

•Share of formal payments in total cost: 87.93~%

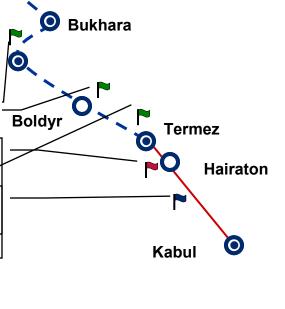
•Share of agreed payments (to carrier and freight

forwarder) in total cost: 3.82 %

•Share of informal payments: 7.51% (+ 500-600 USD in case of unscheduled transportation, 100 USD to Kazakh officials in case of problems with documents, plus 50-100 USD per rail car to the Turkmen side in case of the problems with agreement of the plan)

the plan

•Share of road transportation cost: 0.74 %





Town/Settlement

Cross Border Station (7)

Stationary Post (1)

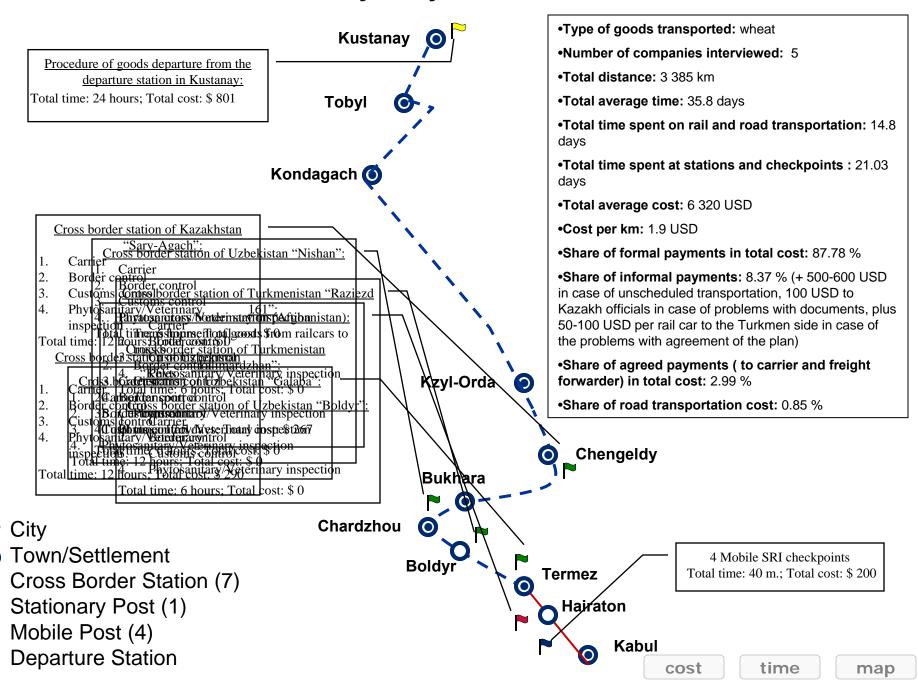
Mobile Post (4)

Departure Station

cost

time

Kustanay - Kzyl-Orda - Termez



Astana – Shymkent – Termez-Лфигд

Astana

•Type of goods transported: flour

•Number of companies interviewed: 5

•Total distance: 2 840 km

•Total average time: 32.83 days

•Total time spent on rail and road transportation: 11.80

days

•Total time spent at stations and checkpoints : 21.03 days

•Total average cost: 5 908 USD

•Cost per km: 2.1 USD

•Share of formal payments in total cost: 85.47 %

•Share of agreed payments (to carrier and freight

forwarder) in total cost: 4.66 %

•Share of informal payments: 8.95% (+ 500-600 USD in case of unscheduled transportation, 100 USD to Kazakh officials in case of problems with documents, plus 50-100 USD per rail car to the Turkmen side in case of the problems

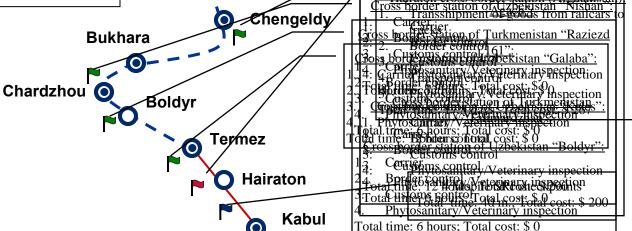
with agreement of the plan)

•Share of road transportation cost: 0.91 %

<u>Procedure of goods departure from the departure station in Astana:</u>

Total time: 24 hours; Total cost: \$887







Town/Settlement

Cross Border Station (7)

Stationary Post (1)

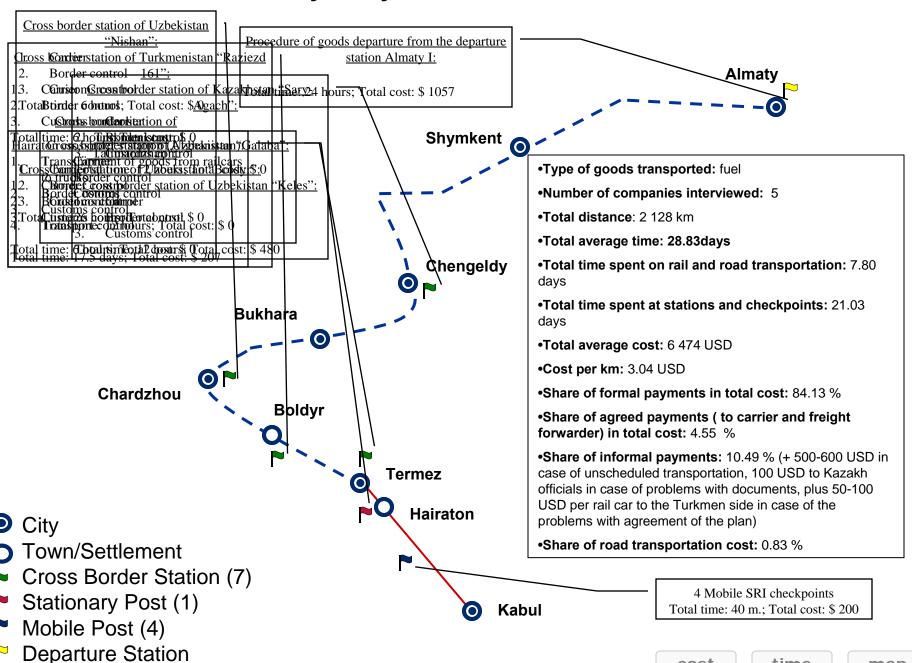
Mobile Post (44)

Departure Station

cost

time

Almaty - Shymkent - Termez - Kabul

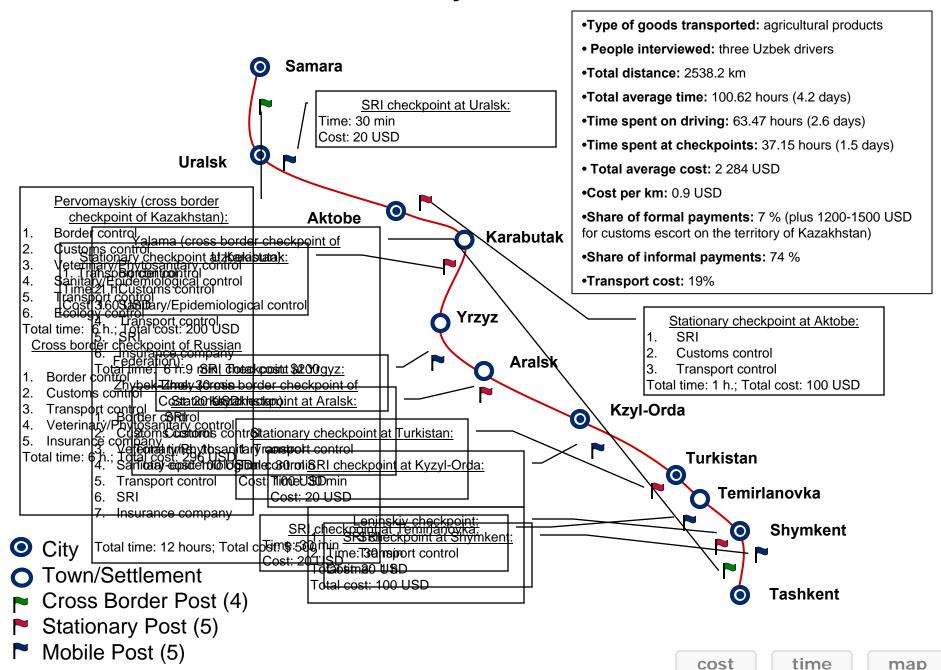


time

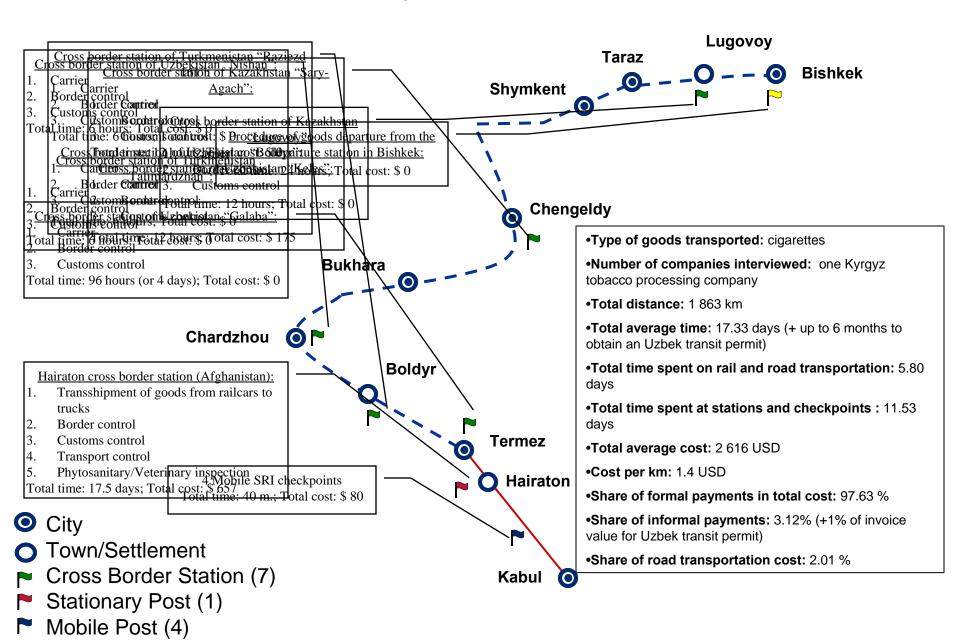
map

cost

Tashkent - Kzyl - Orda - Samara



Bishkek - Shymkent - Tashkent - Kabul



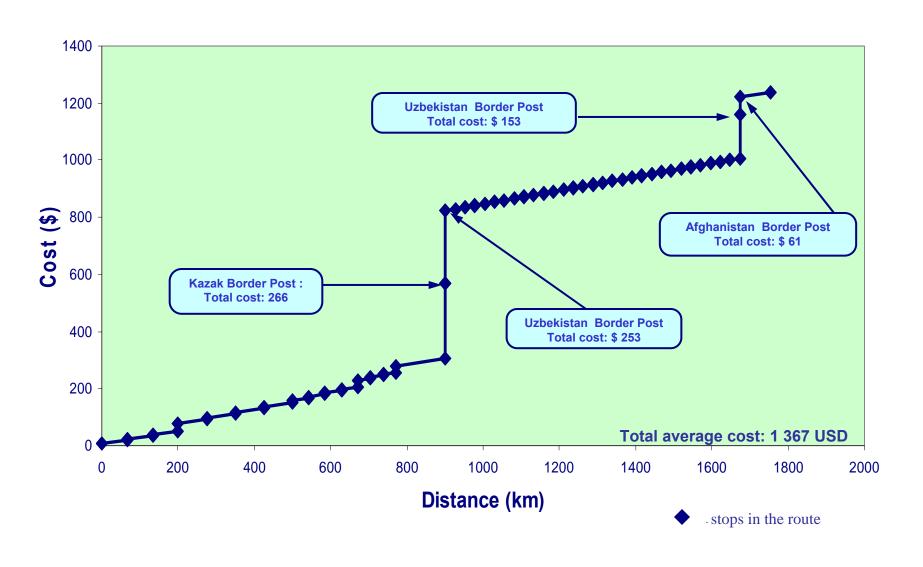
time

map

cost

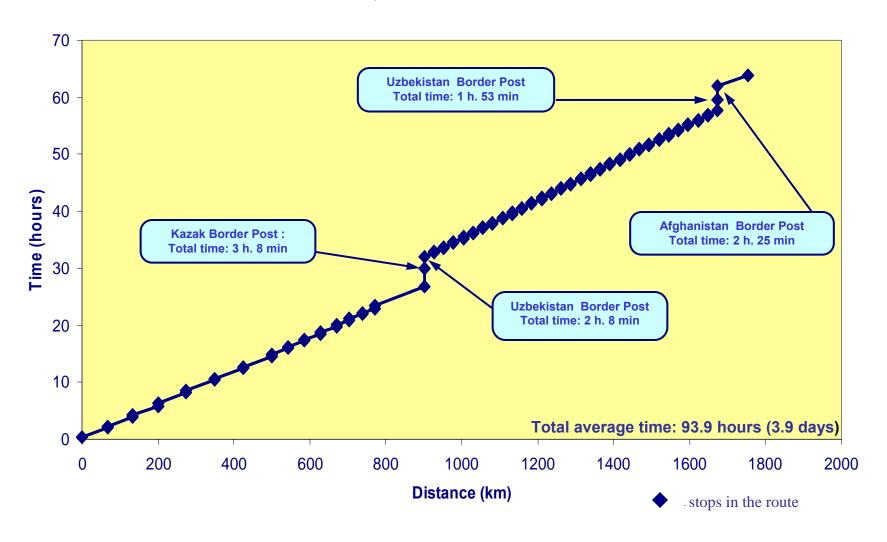
Departure Station

Total Cost Almaty – Samarkand – Mazari-Sharif



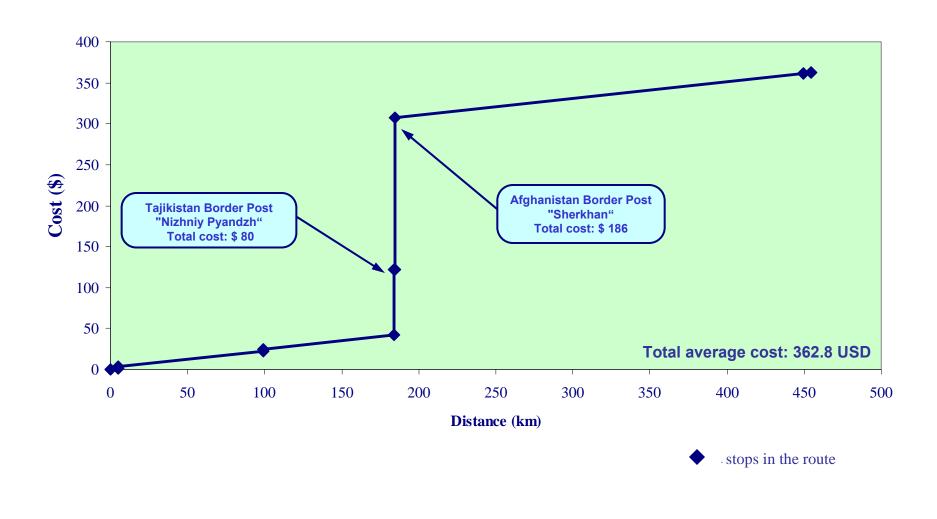
route time

Total Time Almaty – Samarkand – Mazari-Sharif



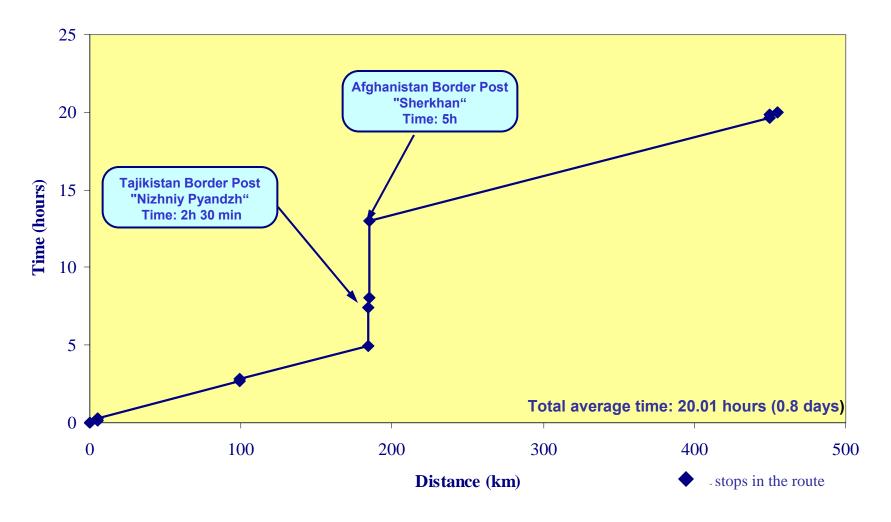
route cost

Total Cost Dushanbe – Kurgan – Tyube – Kunduz - Kabul



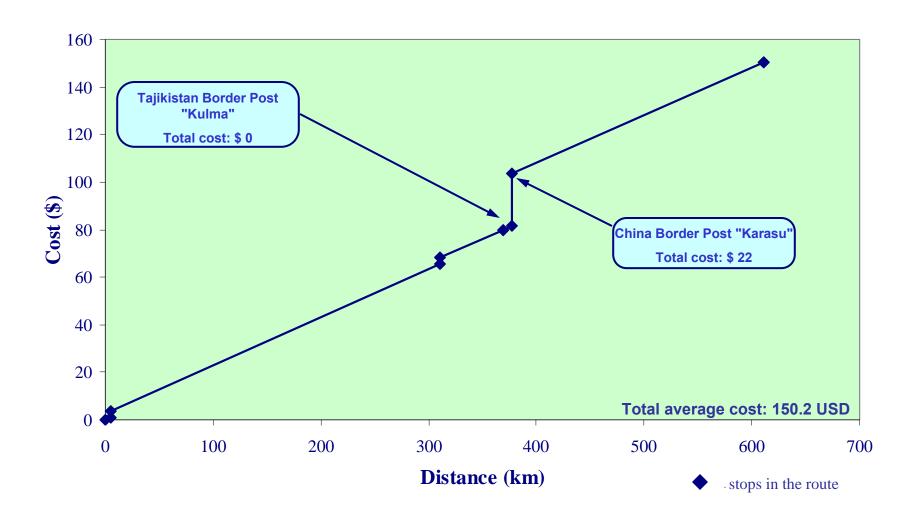
route time map

Total Time Dushanbe – Kurgan – Tyube – Kunduz - Kabul



route cost map

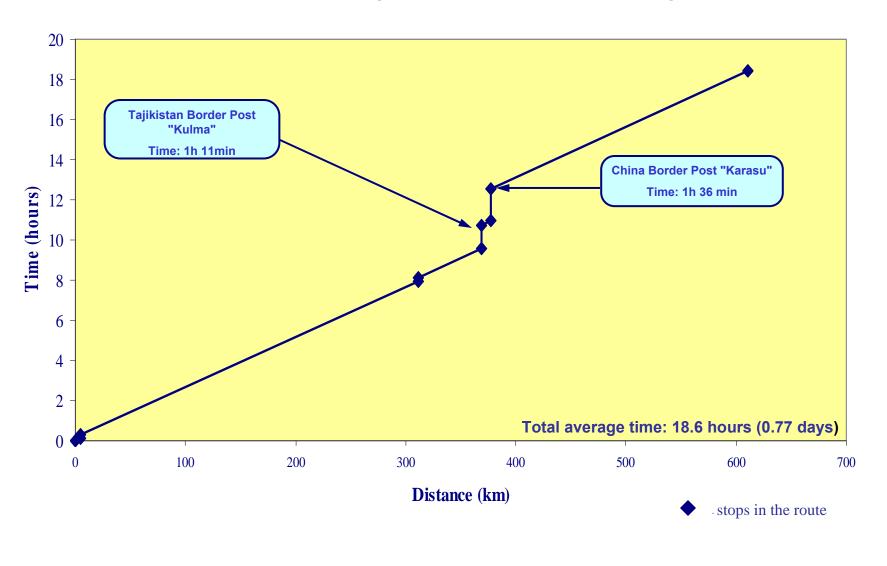
Total Cost Khorog – Kulma – Karasu - Kashgar



route

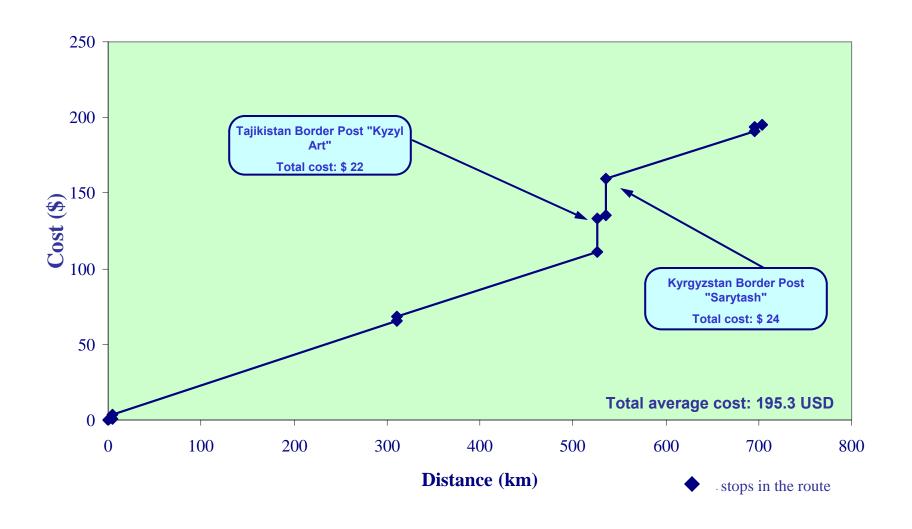
time

Total Time Khorog – Kulma – Karasu - Kashgar



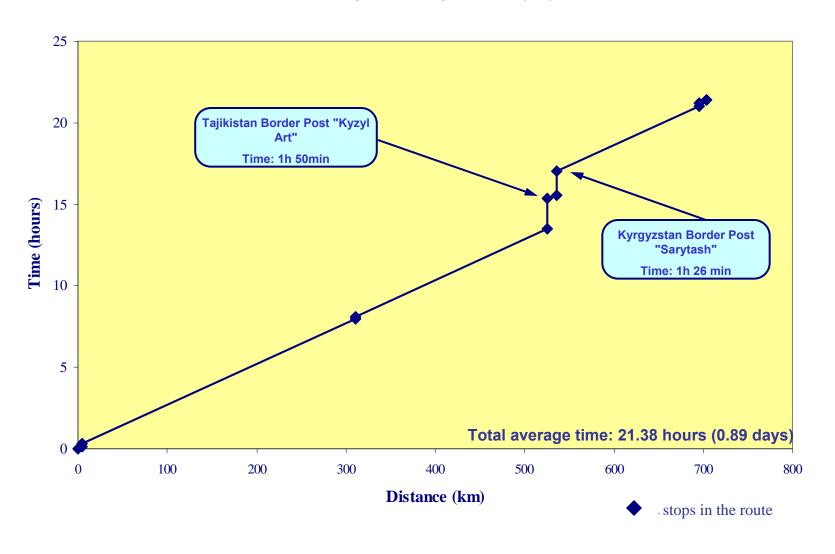
route cost map

Total Cost Khorog – Murgab – Kyzyl-Art - Osh



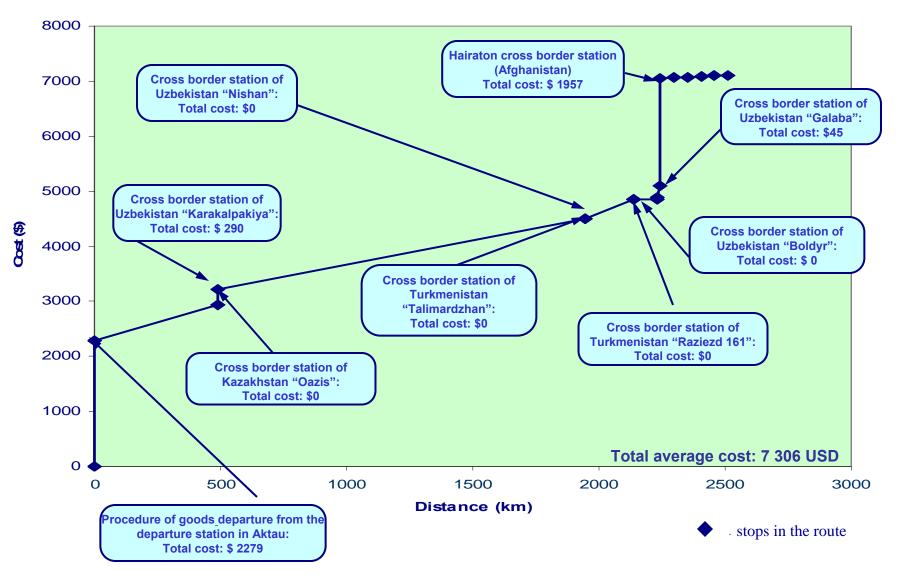
route time

Total Time Khorog – Murgab – Kyzyl-Art - Osh



route cost

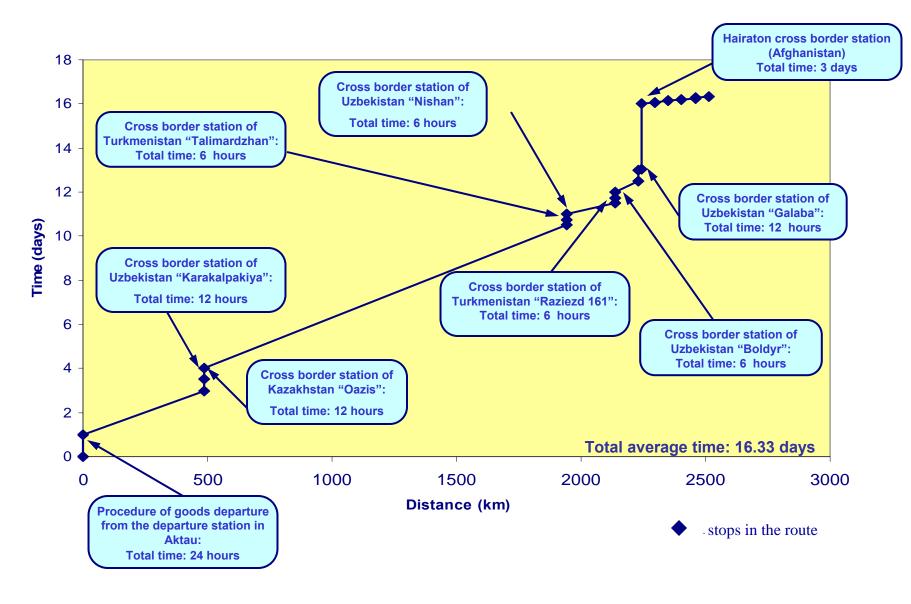
Total Cost Aktau – Oazis – Nishan – Raziezd 161 - Galaba



route

time

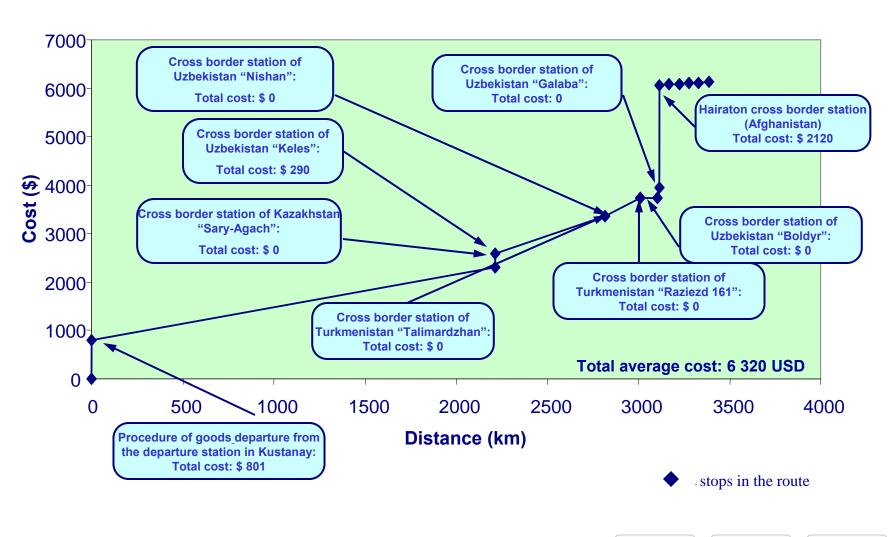
Total Time Aktau – Oazis – Nishan – Raziezd 161 – Galaba - Kabul



route

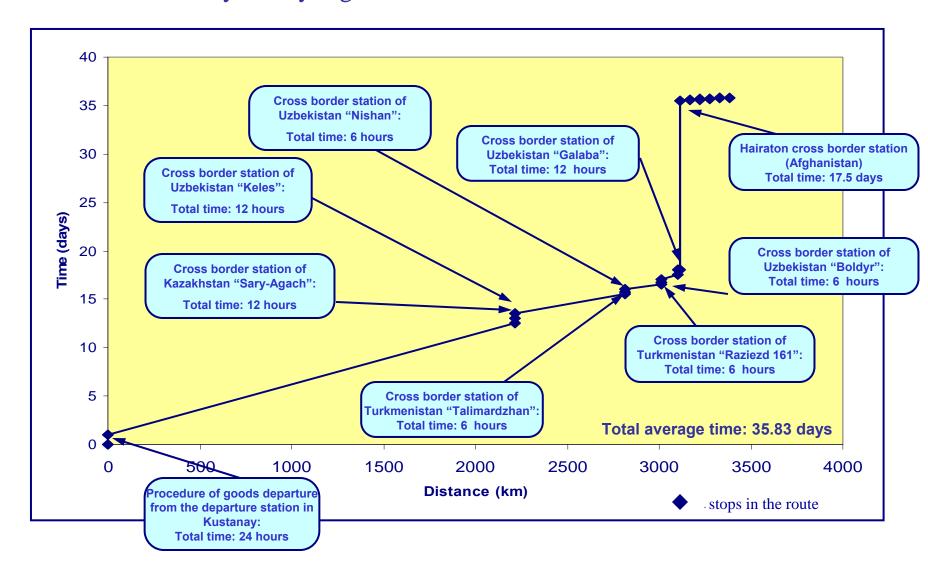
cost

Total Cost Kustanay – Sary-Agach – Nishan – Raziezd 161 – Galaba - Kabul



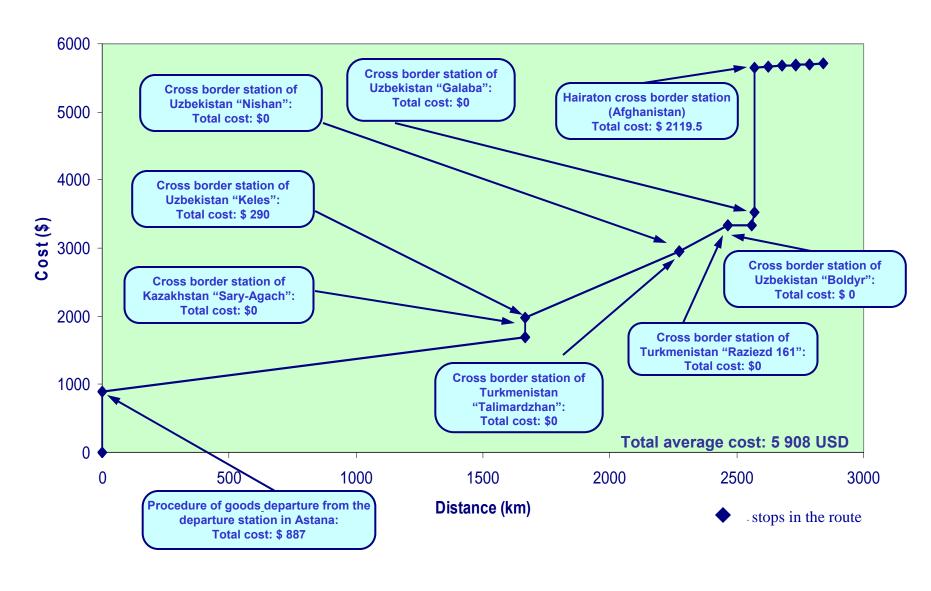
route time

Total Time Kustanay – Sary-Agach – Nishan – Raziezd 161 – Galaba - Kabul



route cost map

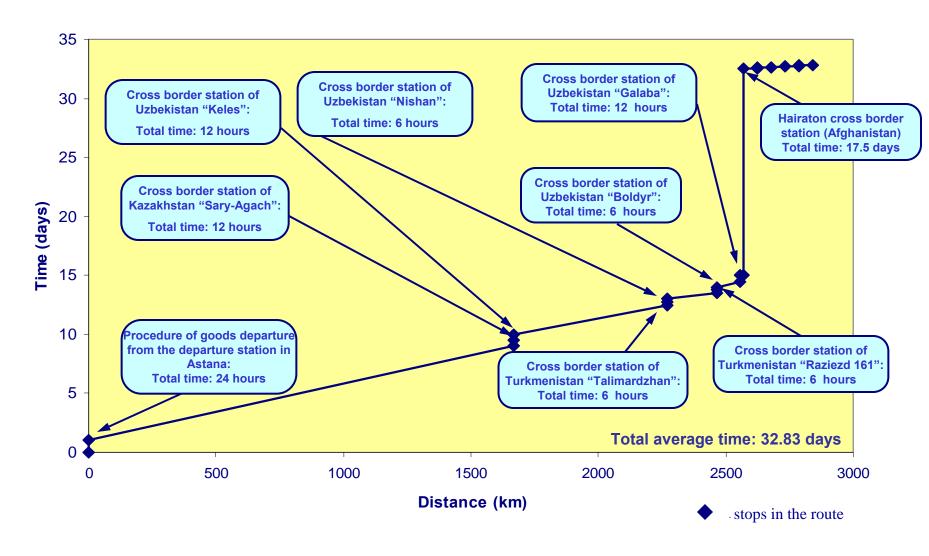
Total Cost Astana – Sary-Agach – Nishan – Raziezd 161 – Galaba - Kabul



route

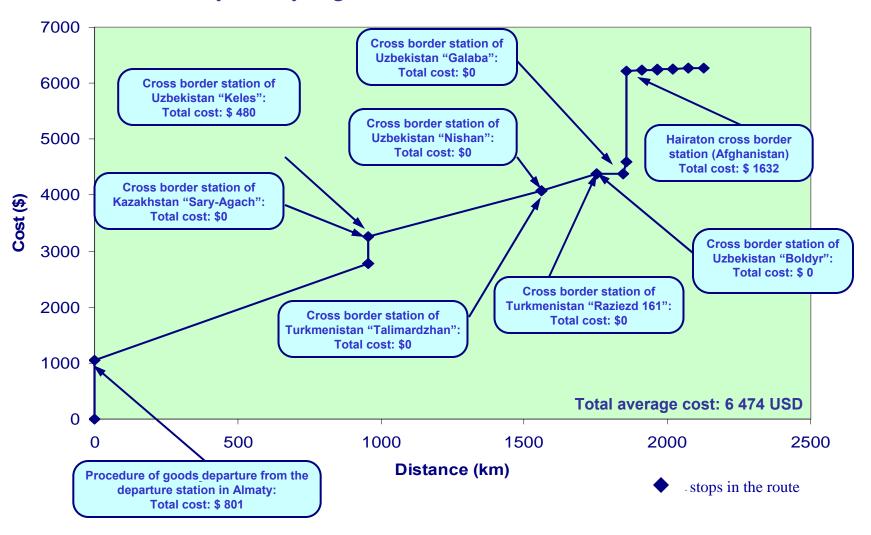
time

Total Time Astana – Sary-Agach – Nishan – Raziezd 161 – Galaba - Kabul



route cost map

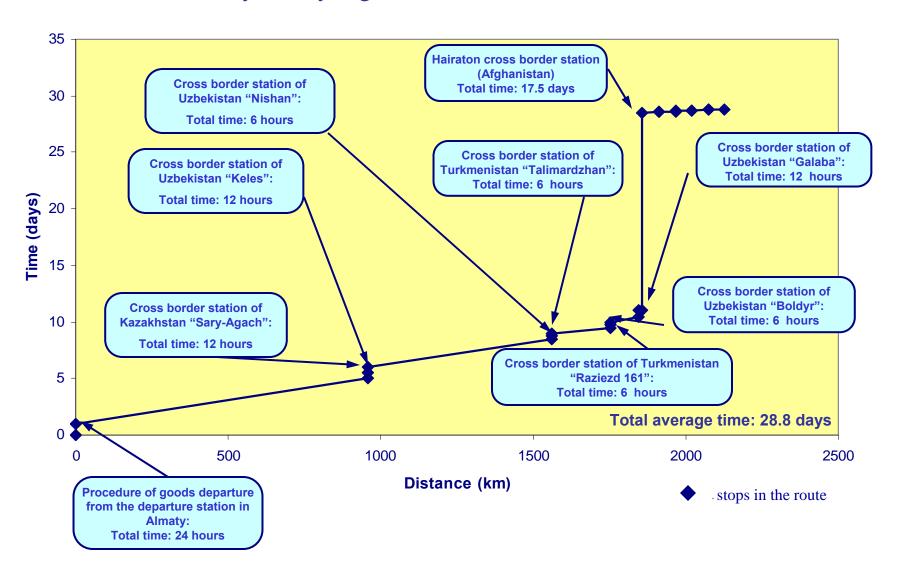
Total Cost Almaty – Sary-Agach – Nishan – Raziezd 161 – Galaba - Kabul



route t

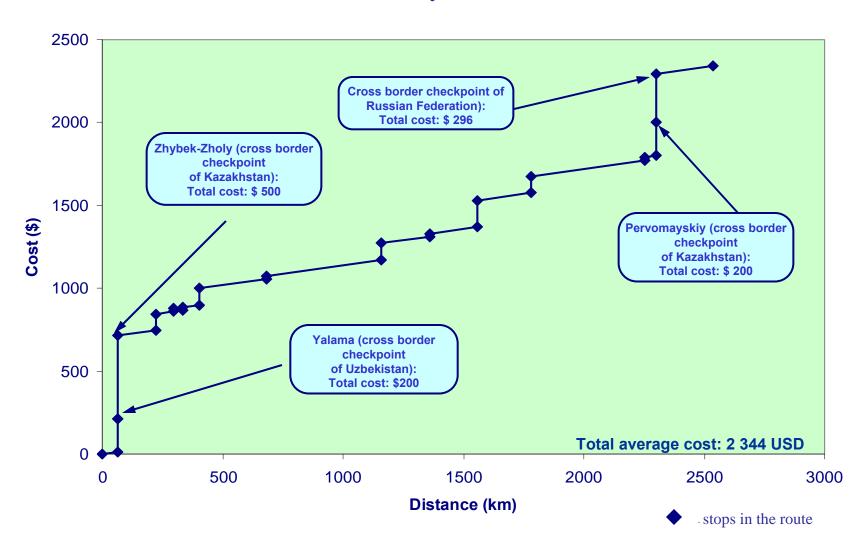
time

Total Time Almaty – Sary-Agach – Nishan – Raziezd 161 – Galaba - Kabul



route cost

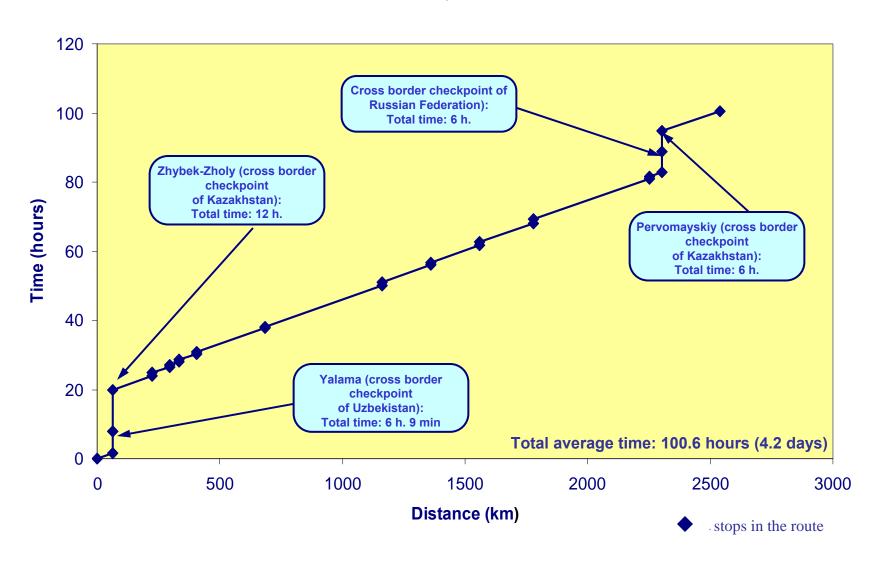
Total Cost Tashkent – Shymkent – Uralsk - Samara



route

time

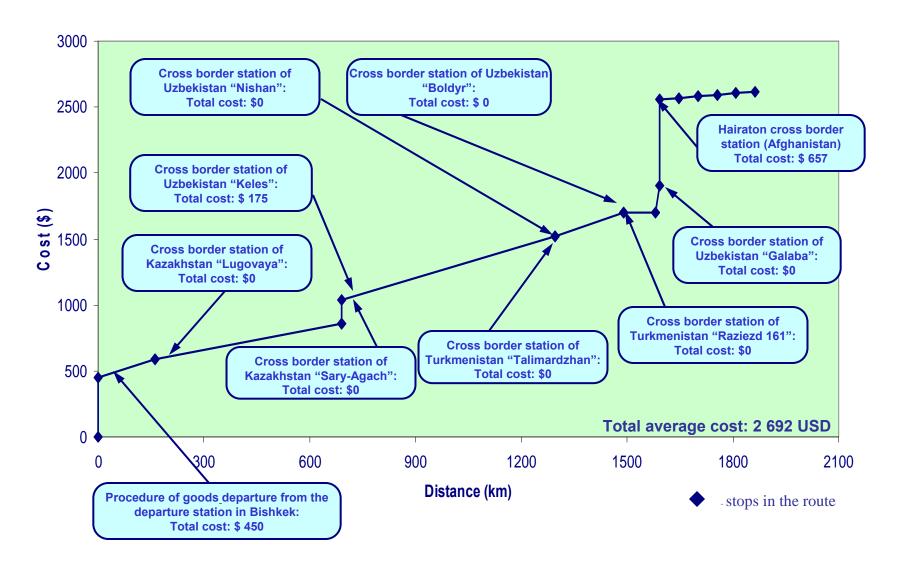
Total Time Tashkent – Shymkent – Uralsk - Samara



route

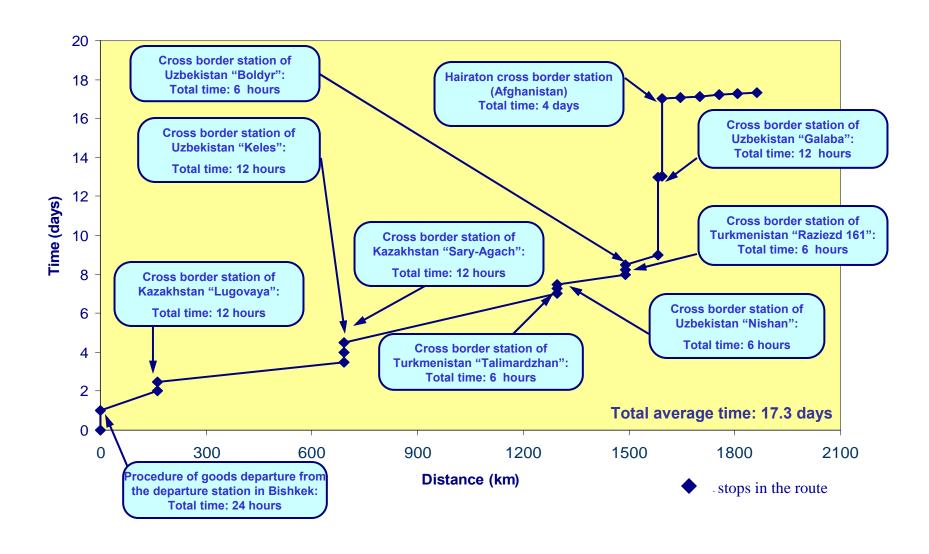
cost

Total Cost Bishkek – Lugovaya – Sary-Agach – Nishan – Raziezd 161 – Galaba - Kabul



route time

Total Time Bishkek – Lugovaya – Sary-Agach – Nishan – Raziezd 161 – Galaba - Kabul



route cost map